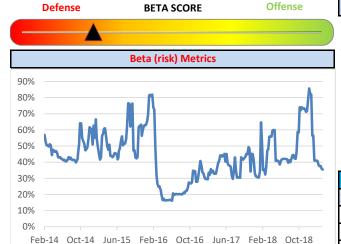
# BMO Tactical Dividend ETF Fund Highlights



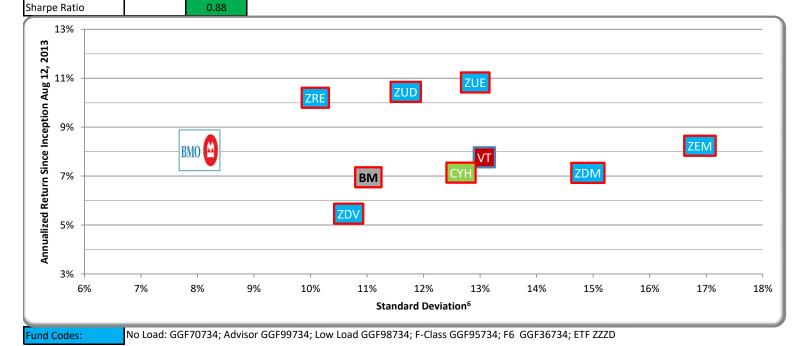
As of: Mar 29 2019	03/29/19	03/22/19	Change
FX (USD)	8.9%	8.8%	0.1%
Beta <sup>2</sup>	35.4%	35.9%	-0.4%
Correlation	40.7%	41.2%	-0.6%
Yield <sup>3</sup>	4.15%	4.18%	-0.03%
ETF Holdings	18	18	0
Volatility <sup>4</sup>	8.04%	8.05%	-0.02%
CAD	1.3349	1.3429	-0.6%

Performance Metrics				
Total Return	Net	Gross	Upside/Dov	vnsid
YTD	8.24%	8.71%	Upside	53
Previous Quarter	9.11%	9.59%	Downside	79
Previous Year	5.52%	7.44%	Months Up	39
3-Year	6.27%	8.19%	Months Dn	28
5-Year	5.02%	6.94%		
Annualized SI	6.13%	8.05%		

## **Market Strategy (Risk Management)**

DEFENSE: The current beta is 35.4% vs. the benchmark of 73.5% and down from 35.9% last week. The global equity market was mostly flat last month with volatility relatively contained. There has been little progress on trade and geopolitical risks remain extremely elevated. While Trump claims no collusion, we still see a dysfunctional government and poor decisions will likely be made on most fronts. This environment does not inspire much confidence. Q1 earnings were soft, the real question for April is what companies are going to say about all the above as the modern day US civil war is developing live on cable "fake" news. The global political divided has never been greater. Fortunately, there are some adults left in the room and most issues will likely resolve softer. That's the scenario priced in, the global markets are not priced for any bad news at all.

	Top 20 Holdings	
Ticker	Name	Position
ZST	BMO Ultra Short-Term Bond ETF	28.2%
ZWP	BMO Europe High Dividend Covered Call ETF	9.0%
ZWU	BMO Covered Call Utilities ETF	8.3%
ZGD	BMO Equal Weight Global Gold Index ETF	7.9%
AMLP	Alerian MLP ETF	6.9%
ZPW	BMO US Put Write ETF	6.0%
EMLC	VanEck Vectors J.P. Morgan EM Local Currency Bond ETF	4.8%
ZPR	BMO Laddered Preferred Share Index ETF	4.0%
DXJ	WisdomTree Japan Hedged Equity Fund	3.0%
ZDH	BMO International Dividend Hedged to CAD ETF	2.8%
EWUS	iShares MSCI United Kingdom Small-Cap ETF	2.6%
EDIV	SPDR S&P Emerging Markets Dividend ETF	2.3%
TLT	iShares 20+ Year Treasury Bond ETF	2.0%
zwc	BMO Canadian High Dividend Covered Call ETF	2.0%
DGS	WisdomTree Emerging Markets SmallCap Dividend Fund	1.3%
DVYE	iShares Emerging Markets Dividend ETF	1.2%
ZWE	BMO Europe High Dividend Covered Call Hedged to CAD ETF	0.8%
SHV	iShares Short Treasury Bond ETF	0.0%
Total		93.2%



# **Tactical Asset Allocation**

Equity	US	Canada	EAFE	EM
03/29/19	16.4%	13.4%	18.4%	6.0%
03/22/19	16.6%	13.7%	18.6%	6.1%
Change	-0.3%	-0.3%	-0.2%	0.0%



Sector	03/29/19	03/22/19	Change
Financials	6.42%	6.47%	-0.1%
Energy	11.69%	11.86%	-0.2%
Health Care	2.85%	2.88%	0.0%
Technology	1.90%	1.91%	0.0%
Industrials	4.14%	4.18%	0.0%
Discretionary	3.57%	3.60%	0.0%
Real Estate	0.93%	0.93%	0.0%
Staples	3.08%	3.11%	0.0%
Telecom	3.97%	4.01%	0.0%
Utilities	5.19%	5.25%	-0.1%
Materials	10.49%	10.86%	-0.4%
Government	6.62%	6.73%	-0.1%
Corporate	28.39%	28.69%	-0.3%
C\$ Cash	34.62%	33.71%	0.9%
U\$ Cash	-27.84%	-28.26%	0.4%
Preferred	4.00%	4.07%	-0.1%
Commodity	0.00%	0.00%	0.0%

ETF Style	Weight	ETF Style	Weight
Bonds	35.00%	Equity-Low-Vol	0.00%
Cash	6.78%	Equity-Put	5.98%
Equity-Call	20.21%	Equity-Sector	7.88%
Equity-Dividend	14.60%	Preferred	4.00%
Equity-Hedged	0.00%	Equity-REITs	0.00%
Equity-Unhedged	0.00%	Commodity	0.00%

#### **Country Allocation & Trades**

What's going to fall less in a global recession. Europe is a mess. Fundamentally cheaper from a P\E and free cash flow perspective, but an economic basket case with negative yields and a banking sector on a respirator. Emerging markets have great valuation on a relative basis, but carry 50% higher risk on a standard deviation basis. Japan? LMFAO. Truth is they have some great dividend payers and we have some exposure, but as the oldest economy in the world, they are the poster child for anaemic growth and QE that has not worked. We are seeing signs of changing thinking and some real growth plans are being made. Canada, while it looks like we will see a change in government in 2019 towards a more pro business and investment focus, a global recession always sees Canada lag due to the high exposure to cyclicals (energy, mining). And then there is the US, a fiscal mess, but the best dirty shirt in the laundry. It's expensive from a P\E perspective to clean your shirt, so it's important to clean the stuff you really like and are comfortable wearing as you're running from the bear.

## **Sector/Style Trades**

We are looking to add US\$ vs. C\$ exposure over the coming months. The C\$ is heading for a massive dive below 70 cents under a global recession scenario and a Liberal government that simply has no clue how to stimulate investment for Canada's largest assets. The Fed told us last week that we are heading for a recession and the yield curve confirmed that. Defensive styles with greater use of enhanced yield with options strategies make massive sense. We will keep beta as low as possible while generating a 4% yield. High quality exposure with low volatility along with option based yield enhancements to ride out the end of the cycle. If you have any better ideas, please let us know.

#### **Currency Strategy & Trades**

The Fed basically capitulated last week and the US 3M-10Y curve inverted. We are heading into a recession in the next 12+ months and the C\$ is heading below 70 cents and possibly towards all-time lows around 62 cents. The only question is how fast does it get there. We have moved our target ranges to 76-70 cents for now and will be more aggressive adding US\$ exposure during periods of C\$ strength.

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1 The benchmark is the return of the targeted portfolio. As of Jan 1, 2017, the target portfolio is 80% (CYH) and 20% (ZDV); 2 Beta is a measure of how a fund responds to moves in the broader market. A beta of greater than 1.0 suggests that the fund is more volatile than the market, while a beta of less than 1.0 suggests that the fund is less volatile. 3 Yield is the most recent income received by the fund in the form of dividends, interest and other income annualized based on the payment frequency, divided by the current market value of the fund's investments. 4 Volatility is the annualized standard deviation which is a measure of risk. 5 Upside/Downside is a statistical measure of how much of the fund performance a manager captured during up-markets or down-markets. Typically, an investor would prefer a higher upside capture and lower downside capture. The time period presented is since inception. 6 Standard Deviation is a measure of risk that calculates the variation of a fund's performance around its average over a specific time period. \* "BMO (M-bar roundel)" is a registered trade-mark of Bank of Montreal, used under licence. ETF Capital Management is a registered trade name of Quintessence Wealth, a Portfolio Manager, Investment Fund Manager and Exempt Market Dealer registered with the Canadian Securities Administrators.