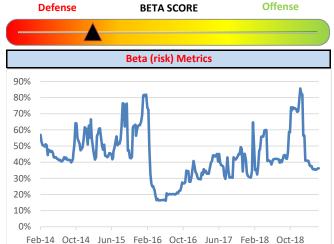
# BMO Tactical Dividend ETF Fund Highlights



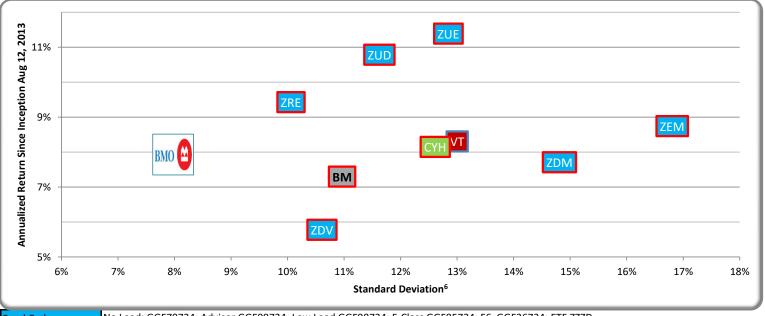
As of: May 3 2019	05/03/19	04/26/19	Change
FX (USD)	16.4%	12.1%	4.3%
Beta <sup>2</sup>	36.2%	36.2%	0.0%
Correlation	42.2%	42.5%	-0.4%
Yield <sup>3</sup>	4.28%	4.19%	0.09%
ETF Holdings	17	18	-1
Volatility <sup>4</sup>	7.98%	7.99%	-0.02%
CAD	1.3420	1.3455	-0.3%

Performance Metrics			
Total Return	Net	Gross	Upside/[
YTD	8.14%	8.78%	Upside
Previous Quarter	1.46%	1.94%	Downside
Previous Year	3.84%	5.76%	Months U
3-Year	6.48%	8.40%	Months D
5-Year	4.73%	6.65%	
Annualized SI	6.01%	7.93%	
Sharpe Ratio		0.87	

#### **Market Strategy (Risk Management)**

DEFENSE: The current beta is 36.2% vs. the benchmark of 74.2% and up from 36.2% last week. We added to emerging market bonds and we increased our US\$ exposure last week. Stronger than expected data out of the US and a Fed that suggested no ease was coming any time soon strengthened the US\$, which provided the opportunity to nibble at some holdings that are dollar sensitive. Yield was boosted last week with those purchases. The divergence between the household and establishments surveys of labour in the US are a conundrum to be sure. We see no reasons to celebrate a booming economy. We see more divergences in equity markets and if anything, a need to get even more defensive and boost yield in the portfolio.

Top 20 Holdings				
Ticker	Name	Position		
ZST	BMO Ultra Short-Term Bond ETF	27.1%		
ZWP	BMO Europe High Dividend Covered Call ETF	8.8%		
ZWU	BMO Covered Call Utilities ETF	8.0%		
TLT	iShares 20+ Year Treasury Bond ETF	7.7%		
EMLC	VanEck Vectors J.P. Morgan EM Local Currency Bond ETF	7.4%		
ZGD	BMO Equal Weight Global Gold Index ETF	6.9%		
AMLP	Alerian MLP ETF	6.6%		
ZPW	BMO US Put Write ETF	5.8%		
ZPR	BMO Laddered Preferred Share Index ETF	3.9%		
DXJ	WisdomTree Japan Hedged Equity Fund	3.0%		
ZDH	BMO International Dividend Hedged to CAD ETF	2.8%		
EWUS	iShares MSCI United Kingdom Small-Cap ETF	2.6%		
EDIV	SPDR S&P Emerging Markets Dividend ETF	2.3%		
zwc	BMO Canadian High Dividend Covered Call ETF	2.0%		
DGS	WisdomTree Emerging Markets SmallCap Dividend Fund	1.3%		
DVYE	iShares Emerging Markets Dividend ETF	1.2%		
ZWE	BMO Europe High Dividend Covered Call Hedged to CAD ETF	0.8%		
Total		98.1%		



50% 50% 7% p 39 n 29

### **Tactical Asset Allocation**

Equity	US	Canada	EAFE	EM
05/03/19	15.7%	12.4%	18.2%	5.8%
04/26/19	15.8%	12.7%	18.2%	5.8%
Change	-0.2%	-0.3%	0.0%	0.0%



Sector	05/03/19	04/26/19	Change
Financials	6.31%	6.32%	0.0%
Energy	11.22%	11.29%	-0.1%
Health Care	2.79%	2.80%	0.0%
Technology	1.88%	1.88%	0.0%
Industrials	4.09%	4.09%	0.0%
Discretionary	3.53%	3.53%	0.0%
Real Estate	0.92%	0.92%	0.0%
Staples	3.02%	3.02%	0.0%
Telecom	3.83%	3.84%	0.0%
Utilities	4.99%	5.01%	0.0%
Materials	9.45%	9.85%	-0.4%
Government	14.80%	13.37%	1.4%
Corporate	27.40%	27.35%	0.1%
C\$ Cash	29.82%	33.63%	-3.8%
U\$ Cash	-27.91%	-30.76%	2.8%
Preferred	3.85%	3.85%	0.0%
Commodity	0.00%	0.00%	0.0%

ETF Style	Weight	ETF Style	Weight
Bonds	42.21%	Equity-Low-Vol	0.00%
Cash	1.91%	Equity-Put	5.79%
Equity-Call	19.58%	Equity-Sector	6.87%
Equity-Dividend	14.21%	Preferred	3.85%
Equity-Hedged	0.00%	Equity-REITs	0.00%
Equity-Unhedged	0.00%	Commodity	0.00%

#### **Country Allocation & Trades**

What is the portfolio construction that will give us a good yield and preserve capital in a global recession? Europe is a mess and has no long-term chance to be fixed with a negative rate policy and no fiscal union. While fundamentally cheaper from a P\E perspective, it's a value trap of major proportions. Emerging markets have great valuation too on a relative basis, but carry 50% higher risk on a standard deviation basis. Japan has some great dividend payers and intrinsic relative and we have some exposure, but as the oldest (demographically speaking) economy in the world, they are the poster child for anaemic growth and QE that has not worked. Let's call it strategic nibbling. We are seeing signs of changing thinking and some real growth plans are being made. Canada, while it looks like we will see a change in government in 2019 towards a more pro business and investment focus, a global recession always sees Canada lag due to the high exposure to cyclicals (energy, mining). And then there is the US, a fiscal mess, but the best dirty shirt in the laundry. It's expensive from a P\E perspective to clean your shirt, so it's important to clean the stuff you really like and are comfortable wearing it as you're running from the end of cycle bear that continues to approach.

#### **Sector/Style Trades**

The Fed told us recently by slowing and then stopping the balance sheet run-off that we are heading for a recession and the yield curve is confirming this outlook. Defensive styles with greater use of enhanced yield with options strategies make massive sense. We will keep beta as low as possible while generating a 4% yield. High quality exposure with low volatility along with option based yield enhancements to ride out the end of the cycle. If you have any better ideas, please let us know. We added to long UST exposure again last week (TLT) as yields have backed up a bit. Historically, a long duration bet offers significant capital gains potential. At a minimum, we retest the yield lows from BREXIT, which for now has been marked as the secular bull market low yield by many. In the next recession, sadly, we expect yields will go even lower. Those suggesting the bond bull has needed have not studied the history of debt. Central banks will have little choice but to monetize the debt going forward. Modern Monetary Theory is gaining traction with the political LEFT as more people get LEFT behind. Trump is trying to #MAGA, but he's only making it worse by adding to the debt accelerating the need to monetize the debt. QE to infinity should be supportive for market liquidity. The FOMC backing off on rate hikes and unwinding the balance sheet reminds us how fragile the world is to rate normalization and this liquidity and debt induced growth.

## Currency Strategy & Trades

The Fed basically capitulated on "financial conditions (read equity market weakness)" and the US 3M-10Y curve inverted. We are heading into a recession in the next 12+ months and the C\$ is likely heading below 70 cents and possibly towards all-time lows around 62 cents. The only question is how fast does it get there. We have moved our target ranges to 76-70 cents for now and will be more aggressive adding US\$ exposure during periods of C\$ strength. Stronger WTI (on supply constraints) has not helped oil prices and Trump, as expect, is tweeting it lower.

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1 The benchmark is the return of the targeted portfolio. As of Jan 1, 2017, the target portfolio is 80% (CYH) and 20% (ZDV); 2 Beta is a measure of how a fund responds to moves in the broader market. A beta of greater than 1.0 suggests that the fund is more volatile than the market, while a beta of less than 1.0 suggests that the fund is less volatile. 3 Yield is the most recent income annualized by the fund in the form of dividends, interest and other income annualized based on the payment frequency, divided by the current market value of the fund's investments. 4 Volatility is the annualized standard deviation which is a measure of risk. 5 Upside/Downside is a statistical measure of how much of the fund performance a manager captured during up-markets or down-markets. Typically, an investor would prefer a higher upside capture and lower downside capture. The time period presented is since inception. 6 Standard Deviation is a measure of risk that calculates the variation of a fund's performance around its average over a specific time period. 8 "BMO (M-bar roundel)" is a registered trade-mark of Bank of Montreal, used under licence. ETF Capital Management is a registered trade name of Quintessence Wealth, a Portfolio Manager, Investment Fund Manager and Exempt Market Dealer registered with the Canadian Securities Administrators.