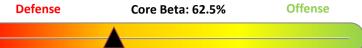
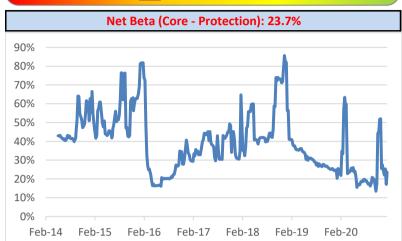
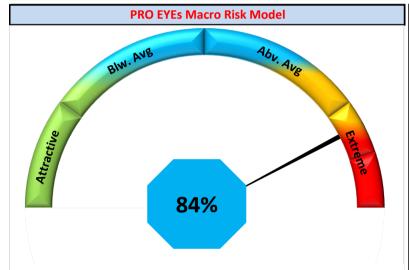
## BMO Tactical Dividend ETF Fund Highlights





## **Market Strategy (Risk Management)**

DEFENSE: The current core beta is 62.5% vs. the benchmark of 102% and down from 63.9% last week. The current degree of beta protection is about -39%. We continue to reduce US exposure and nibble on EM exposure. Emerging market small cap dividend payers are a target for growth in the coming years. We will add exposure during periods of weakness. Overall risk levels are well contained and our expectation of weak markets in Q1 are now starting to develop. The drag on the portfolio (1.6% was our ZGD exposure. We still see it as a very high conviction trade and we are seeing dividends rising in the sector. The equal weight exposure gives us more exposure to silver miners as well. The position has become large and we look to trim it during periods of strength, which Fed Chair Powell suggested was a virtual certainty given the Fed outlook for rates and associated QE. Last week global dividend stocks took a hit with the broad markets. As large cap tech corrects we look to nibble on the new ZWT (covered call technology). Earnings continue to be impressive, but valuations are extreme. We now have a vehicle to generate 4%+ yield from the low yielding tech sector. We do expect volatility to remain elevated, which should enhance yield. US banks hit a bit of a ceiling as well post earnings, and we look to add defensively (ZWK) on weakness there too.



When the PRO EYEs indicator is at elevated levels, we will incorporate additional downside protection in the portfolio as an overlay to the core "BEST IDEAS" holdings. The current correction risk is modest and we are protected to 3400 on the S&P 500 with upside potential to 3800 through Feb expiry.

| Top Holdings  |   |          |  |  |  |
|---|---|----------|--|--|--|
| Ticker  | Name  | Position |  |  |  |
| ZWP   | BMO Europe High Dividend Covered Call ETF                   | 24.7%    |  |  |  |
| ZGD   | BMO Equal Weight Global Gold Index ETF                      | 20.7%    |  |  |  |
| ZPAY  | BMO Premium Yield ETF                                       | 15.3%    |  |  |  |
| ZWU   | BMO Covered Call Utilities ETF                              | 11.5%    |  |  |  |
| AMLP  | Alerian MLP ETF   | 5.9%     |  |  |  |
| EDIV  | SPDR S&P Emerging Markets Dividend ETF                      | 5.0%     |  |  |  |
| ZDI   | BMO International Dividend ETF                              | 3.6%     |  |  |  |
| DXJ   | DXJ WisdomTree Japan Hedged Equity Fund                     |          |  |  |  |
| <b>DEM</b> WisdomTree Emerging Markets High Dividend Fund |   | 2.2%     |  |  |  |
| DVYE  | iShares Emerging Markets Dividend ETF                       | 2.0%     |  |  |  |
| DGS   | WisdomTree Emerging Markets SmallCap Dividend Fund          | 1.8%     |  |  |  |
| ZMT   | BMO Equal Weight Global Base Metals Hedged to CAD Index ETF | 1.3%     |  |  |  |
| XLE   | Energy Select Sector SPDR Fund                              | 0.0%     |  |  |  |
|   |   |          |  |  |  |
|   |   |          |  |  |  |
|   |   |          |  |  |  |

| As of: 01/29/21         | 01/29/21    | 01/22/21 | Change |  |
|-------------------------|-------------|----------|--------|--|
| FX (USD)                | 55.6%       | 56.4%    | -0.9%  |  |
| Beta <sup>2</sup>       | 62.5%       | 63.9%    | -1.4%  |  |
| Protection              | -38.8%      | -46.8%   | 8.0%   |  |
| Correlation             | 58.9% 61.8% |          | -2.9%  |  |
| Yield <sup>3</sup>      | 5.04%       | 5.07%    | -0.03% |  |
| ETF Holdings            | 13          | 13       | 0      |  |
| Volatility <sup>4</sup> | 10.00%      | 10.00%   | 0.00%  |  |
| CAD                     | 1.2777      | 1.2733   | 0.3%   |  |

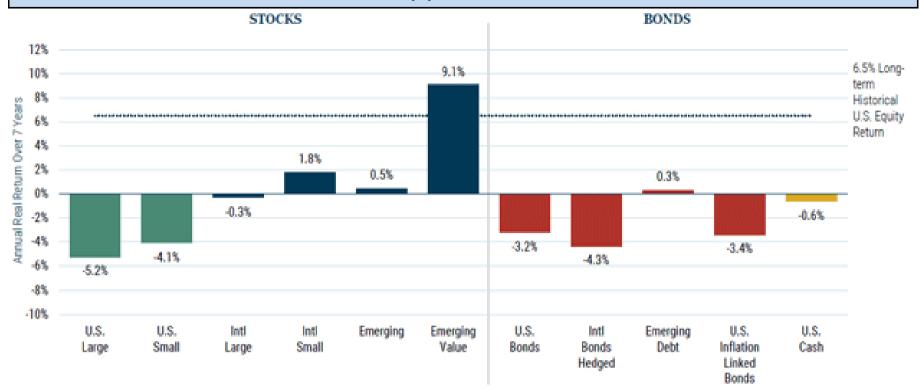
| Performance Metrics (A-Class) |  |   |  |  |  |  |
|-------------------------------|--|---|--|--|--|--|
| Net                           | Gross                                  | Upside/Downside <sup>5</sup>  |  |  |  |  |
| -0.01%                        | 0.15%                                  | Upside  | 31%  |  |  |  |
| -0.25%                        | 0.23%                                  | Downside  | 49%  |  |  |  |
| -11.62%                       | -9.70%                                 | Months Up   | 59   |  |  |  |
| -1.24%                        | 0.68%                                  | Months Dn   | 30   |  |  |  |
| 2.78%                         | 4.70%                                  |   |  |  |  |  |
| 3.49%                         | 5.41%                                  | Sharpe Ratio  | 0.44   |  |  |  |
|                               | Net -0.01% -0.25% -11.62% -1.24% 2.78% | Net         Gross           -0.01%         0.15%           -0.25%         0.23%           -11.62%         -9.70%           -1.24%         0.68%           2.78%         4.70% | Net         Gross         Upside/Dow           -0.01%         0.15%         Upside           -0.25%         0.23%         Downside           -11.62%         -9.70%         Months Up           -1.24%         0.68%         Months Dn           2.78%         4.70% |  |  |  |

**Fund Codes** 

| Γ           | 12% -  |   |     |                      |                      |                           |       |       | -1  |
|-------------|--|---|-----|----------------------|----------------------|---------------------------|-------|-------|-----|
| g 12, 2013  | 10% -  |   |     |                      |                      |                           |       |       | -   |
| nception Au | 8% -   |   |     |                      |                      | US                        | Div   |       | _   |
| rn Since Ir | Wunnalized Return Since Inception Aug 12, 2013  8%  BMO   Global Div (C\$)  Global Div  EAFE Div enception Div  EAFE Div enception Div  EAFE Div enception Div  EAFE Div enception Div |   |     |                      |                      |                           | (C\$) |       |     |
| lized Retu  | 4% -   |   |     | EAFE Div anadian Div |                      |                           |       |       |     |
| Annua       | 2% -   |   |     |                      |                      |                           |       | EM Di | v   |
| П           | 0% -   |   | 1   | ı                    | ı                    | 1                         |       | - 1   | — I |
|             | 8'   | % | 10% | 12%<br>S             | 14%<br>Standard Devi | 16%<br>ation <sup>6</sup> | 18%   | 20%   | 22% |

Advisor BMO99734; Low Load BMO98734; F-Class BMO95734; F6 BMO36734; ETF ZZZD; No Load Retail: BMO70734

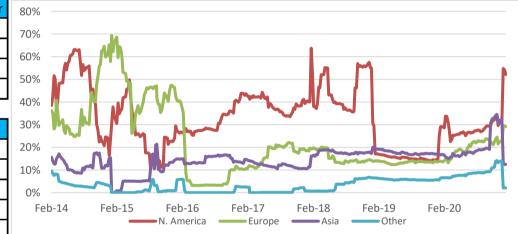
## Chart(s) of The Week

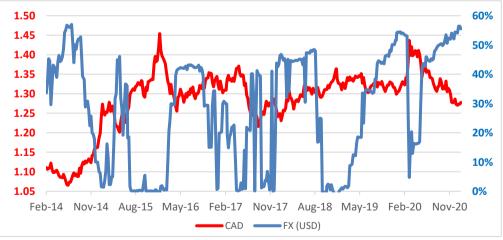


## **Tactical Asset Allocation** Other

| Equity    | 1117 tilleried | Larope | 7 1510 | Other |
|-----------|----------------|--------|--------|-------|
| 01/29/21  | 52.1%          | 29.2%  | 12.5%  | 2.1%  |
| 01/22/21  | 54.2%          | 29.5%  | 12.4%  | 2.1%  |
| Change    | -2.1%          | -0.3%  | 0.1%   | 0.0%  |
| Benchmark | 67.8%          | 18.1%  | 11.7%  | 2.4%  |

| Sector                 | 1/29/21 | 1/22/21 | Change | BM    |
|------------------------|---------|---------|--------|-------|
| Basic Materials        | 29.25%  | 28.93%  | 0.3%   | 9.2%  |
| Communications         | 5.87%   | 5.83%   | 0.0%   | 9.4%  |
| Consumer, Cyclical     | 4.42%   | 4.50%   | -0.1%  | 4.4%  |
| Consumer, Non-cyclical | 11.44%  | 11.79%  | -0.4%  | 6.3%  |
| Energy                 | 9.25%   | 9.30%   | -0.1%  | 9.8%  |
| Financial              | 8.36%   | 8.47%   | -0.1%  | 34.2% |
| Government             | 11.35%  | 13.25%  | -1.9%  | 0.0%  |
| Industrial             | 5.21%   | 5.30%   | -0.1%  | 6.8%  |
| Technology             | 3.43%   | 3.58%   | -0.1%  | 3.2%  |
| Utilities              | 8.79%   | 8.69%   | 0.1%   | 15.9% |





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1 The benchmark is the return of the targeted portfolio. As of Jan 1, 2017, the target portfolio is 80% (CYH) and 20% (ZDV): 2 Beta is a measure of how a fund responds to moves in the broader market. A beta of greater than 1.0 suggests that the fund is more volatile than the market, while a beta of less than 1.0 suggests that the fund is less volatile. 3 Yield is the most recent income received by the fund in the form of dividends, interest and other income annualized based on the payment frequency, divided by the current market value of the fund's investments. 4 Volatility is the annualized standard deviation which is a measure of risk. 5 Upside/Downside is a statistical measure of how much of the fund performance a manager captured during up-markets or down-markets. Typically, an investor would prefer a higher upside capture and lower downside capture. The time period presented is since inception. 6 Standard Deviation is a measure of risk that calculates the variation of a fund's performance around its average over a specific time period. \*BMO (M-bar roundel)" is a registered trade-mark of Bank of Montreal, used under license. ETF Capital Management is a registered trade name of Quintessence Wealth, a Portfolio Manager, Investment Fund Manager and Exempt Market Dealer registered with the Canadian Securities Administrators.